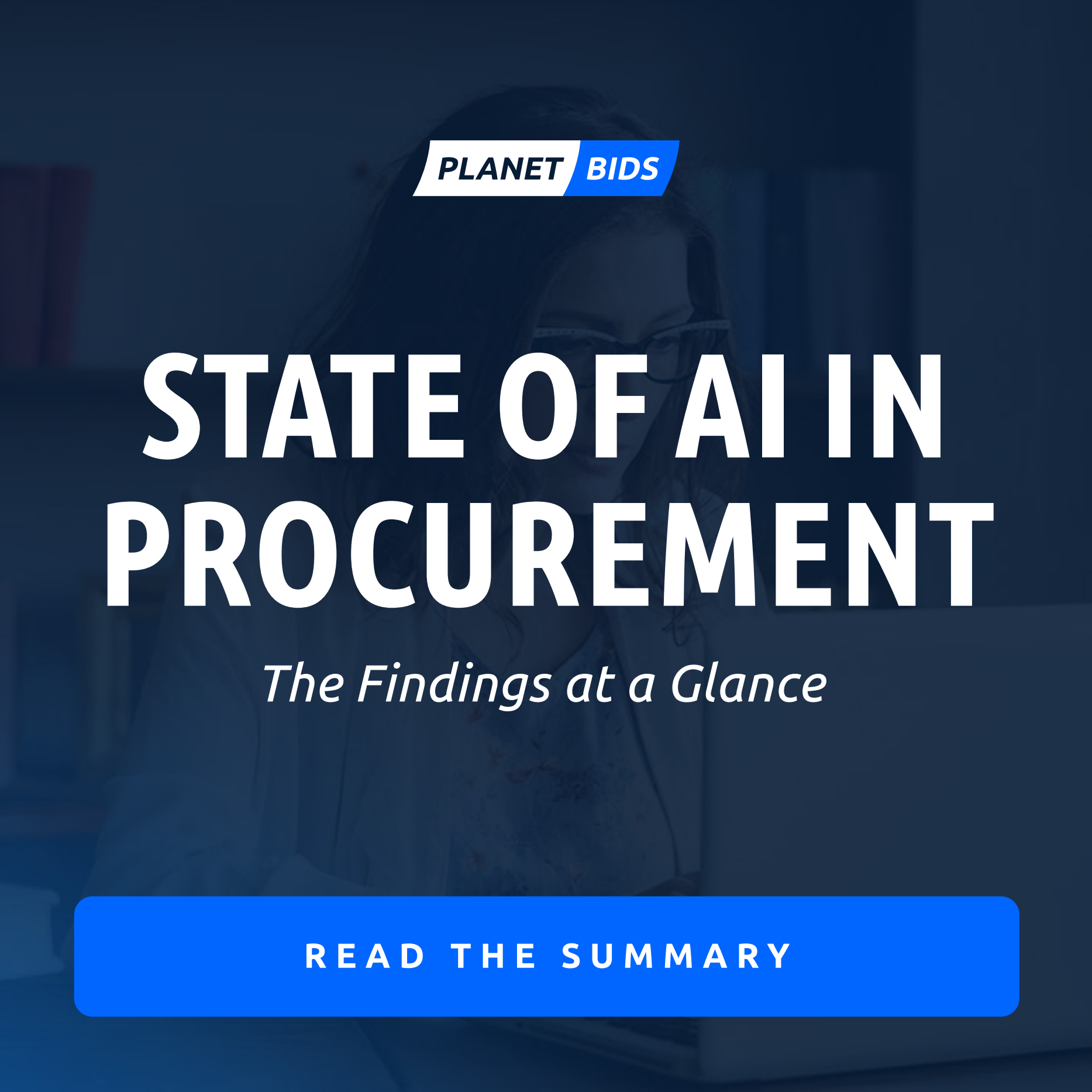

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STATE OF AI IN PROCUREMENT
The Findings at a Glance
READ THE SUMMARY

WHO WE ASKED

Public Agencies, experienced teams, modest budgets

83% Work in public sector

62% have 11+ years of procurement experience

67% work at agencies with budgets under $20M

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ADOPTION

Three directions at once

27% use or have piloted AI tools

25% have no plans to use AI

26% are evaluating or unsure

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CONCERNS

Accuracy causes hesitancy

49% cited accuracy and reliability concerns

40% cited data privacy and security worries

37% cited potential legal or regulatory risk

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AUDITABILITY

Many haven't asked the right question

3% feel very confident they could defend an AI-assisted decision

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35% are concerned they could not defend AI

35% have not thought about defensibility

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POLICY

The governance gap

43% have no AI policy and none in development

20% are currently developing a policy

14% have a written policy in use

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CONTEXT

More cautious at work than at home

44%
optimistic in general

27%
optimistic in procurement

12%
cautious in general

22%
cautious in procurement

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WISH LIST

Specific tasks, not platforms

55% want to use AI to draft solicitations

47% want contract review and risk flagging

47% want real-time compliance checks

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OUTLOOK

Next 12 to 18 months

23% say AI adoption is likely or already budgeted

26% say AI is unlikely or out of the question

22% are uncertain about AI in their future

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DOWNLOAD THE FULL REPORT

Download the full State of AI in Procurement Report to get more in-depth insights into how your peers are approaching Artificial Intelligence, a roadmap to building an AI policy, and smart implementation strategies.

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